



Guaranteed returns on investment for luxury hospitality developers.

This is not an offering. Facts and figures presented herein pertain to managed Eclipse Hotels & Resorts' branded hotels unless otherwise noted. Facts and figures are provided without representation or warranty, are subject to change without notice, and were deemed correct at the time of printing. Eclipse Hotels is not responsible for misrepresentation, errors or omissions.

Sobriquet, Palmeirah, Madara Collection and Piccolo Hotels and its respective logos are the trademarks of Hospitality Concepts Asia Limited or its affiliates.

©2016 Hospitality Concepts Asia Limited. All rights reserved.





A group of independent luxury Hotels & Resorts rooted in the traditional Asian traditions of excellence and customer care.

Sobriquet establishes the true meaning of luxury while combining this with today's conveniences of technology and the unique human touch in service of Sobriquet.



Sobriquet

Being part of Sobriquet means creating a unique, authetic and luxurious property which excels in profitablility, the characteristics owners treasure most. As the world's newest entry into the luxury hotel market, flexibility is key. We offer management opportunities to selected properties and owners interested teaming up with us.

While entry into the collection of Sobriquet Hotels & Resorts is highly selective, the process of developing and operating your luxury Sobriquet hotel or resort is fast and simple for the world's finest independent luxury hotels. May it be in Architects and Interior Designer selection or training of the best staff in the industry for your property.





Superior Value for Owners:

- Extended global reach compared to an "independent" property
- Personalized and diverse support for each property and owner
- A global infrastructure of systems to drive occupancy in a competitive environment
- Conversion friendly standards with focus on quality not identity for existing properties.

- Emphasis on exceptional and unique luxury designs
- Each property is extraordinarily unique yet part of the group
- The highest flexibility of management and group in the industry
- The world's only "money back guarantee" if the brand underperforms
- The return of traditional luxury with the highest return on investment





Firsts at Sobriquet:

The largest rooms in every market starting at 65 sqm Exclusivity starts with the rooms - no standard or superior room categories at Sobriquet The "private chef" - a large selection of menu entrees are cooked fresh in-room Stay connected through your mirror - all rooms offer at least 1 mirror-tv

Healthy options - alcohol-free open bar in all suites

Drivate Concerge - a combination of your personal assistant with a butler

The Comfort Butler - may it be the pillow, your internet or anything else, he has the solution

1000 & 1 desserts - every year we will be offering at least 1001 different desserts in our F & B outlets





Sobriquet Standards ...

Is what defines the foundation of Sobriquet and encompasses the values and philosophy by which we operate the brand.

A Sobriquet is the place where the convenience and comfort of our guests is the highest mission of all employees.

Sobriquet guarantees the finest in personal service and facilities for all guests so they can always experience a refined, luxurious, yet warm ambience.

A Sobriquet is to create the refuge of timeless elegance, extraordinary taste, and unrivaled care and courtesy that simply will not be found elsewhere.



Sobriquet

Reaching Global Luxury Travelers

Sales and Marketing activities at Sobriquet focus on the awareness and aim to establish Sobriquet as the leading luxury destination authority in Asia, and become the "local expert" in this region's most desirable and unique locations.

Together, we create the individuality of each property while maintaining a sense of home within Sobriquet through a variety of marketing channels, including our acclaimed websites, social media, creative global brand packages, exclusive travel guides and more.







An Unmatched Opportunity

We continue our search for the most exceptional properties to add to this exclusive group of hotels, we are excited to learn more about your prospective property and to discover together what Sobriquet can bring to you and your destination.

We look forward to your inquiry



